



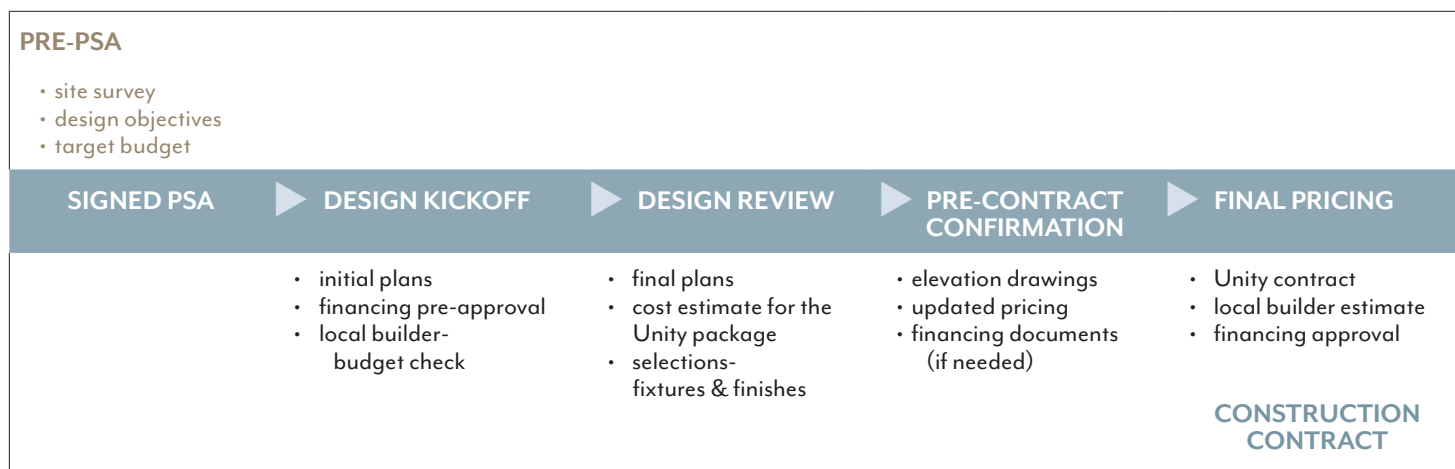
Preconstruction Design Paths

GETTING STARTED - THE PSA AGREEMENT

The first official phase of your design-build journey with Unity is covered by a contract that we call the Preconstruction Services Agreement, or simply "PSA." During this phase we work with you to configure the design of your home, develop the outline specifications, and firm up cost estimates. If Unity will be providing a Tempo or Whole House package, then the PSA phase includes a Selections process during which you'll choose many of your fixtures and finishes. At the conclusion of the PSA process, you will have design plans, specifications, and a price and contract for Unity's scope of work.

The fee for the PSA phase and the projected time frame for your project are based on the design path and the package scope that you choose. Regardless of the path or package, we encourage you to involve a local builder early in the planning process, and to obtain pre-approval for the project financing.

PSA PROCESS



DESIGN PATHS

In order to serve a wide range of needs, Unity offers three design paths for the PSA phase: Streamlined, Personalized and Semi-Custom. Streamlined is our simplest and shortest path. Because we've developed the Streamlined components, connections and decision-making to be as efficient as possible, this path provides the greatest value. The benefits to you the homeowner include lower costs, shorter time frames and more predictable outcomes.

STREAMLINED (\$2,500 - \$3,500)

In the Streamlined process, we combine standard components and layouts in specific ways to generate a design that fits your needs and your site. The advantages of this path include:

- Lower cost
- Shorter time frame
- Simplified decision-making
- Greater predictability of cost, schedule and design

The Streamlined path requires that the project has a slab-on-grade foundation—the most economical foundation option. Thanks to the efficiency and value afforded by this path, it's the one that is most closely aligned with Unity's core mission of lowering the cost of high-performance homes.

Once you have your site survey in hand, you're confident about the project budget and you've established your goals, you'll be ready to embark with us on the simple three-step process of configuring your home in our Streamlined process.

STREAMLINED STEP 1 Pick Your Platform

One Story Platforms



Xyla



Zum

Two Story Platforms



Tradd



Värm

STREAMLINED STEP 2

Choose Your Components

In addition to the core volume of your chosen platform, options for additional components may include:

- Additions such as first floor bedroom suites
- Connectors that function as entryways and mudrooms, and may connect to a garage
- Garages
- Covered Porches
- Screened Porches
- Decks

STREAMLINED STEP 3

Configure Your House

Your Unity Homes Sales Advisor will guide the process of configuring the design within the parameters of our system. With the ability to mix, match and connect components in many different ways, the system allows for a wide range of creativity and flexibility.



Through the course of the PSA phase, the design, specifications, work scopes and cost estimates will be refined and finalized, culminating ultimately in a construction contract for Unity's scope of work.

OTHER OPTIONS For those clients whose needs and site conditions cannot be fully addressed within our Streamlined path, we offer two other options with increasing levels of flexibility.

PERSONALIZED (\$6,000 - \$7,000)

Our Personalized path builds on the Streamlined options, but offers additional leeway with regard to designing floor plan layouts. Homes with a full basement follow the Personalized design path.

SEMI-CUSTOM (\$10,000 - \$11,000)

Our Semi-Custom path includes the possibility of configuring components in new ways. This is the path for homes with walkout basements. The Personalized and Semi-Custom design paths take longer and cost more than the Streamlined path, and the resulting construction costs tend to be higher.

Benefits of the Unity Homes Design Process



LOW DESIGN FEES: *A fraction of the cost of custom home design*

GUIDED PLAN CONFIGURATION: *Convenient and less overwhelming*

SHORTER DESIGN TIMELINE: *Start your build sooner*

ENERGY EFFICIENT DESIGNS: *Low energy costs and Net Zero-ready*

GUIDED INTERIOR DESIGN: *Available with Tempo Package option*